



DIGNITAS

## Job Posting: Country Director, Malawi Program

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**Location:** Zomba, Malawi

**Type of contract:** Full-time two-year contract with possibility of renewal

**Anticipated start date:** March 15, 2018 – to be negotiated

**Salary and benefits:** Salary commensurate with skills and experience, with a generous housing, travel, and health benefits package.

### Us

At [Dignitas International](http://dignitasinternational.org/), we believe in the inherent dignity of every human being and that the right to health belongs to everyone. We work on the frontlines to deliver medical care, conduct high-impact research to strengthen health systems, and use our experience and evidence to advocate for equitable national and global health policy. Dignitas is a registered charity in both Canada and the United States with its headquarters in Toronto, Canada. For more information, please go to our website <http://dignitasinternational.org/>.

### Dignitas Malawi

Dignitas launched in Zomba, Malawi in 2004 in response to the HIV and AIDS emergency in southern Africa. Our work has evolved over the last twelve years to focus on the specific needs of underserved groups: women, mothers and newborns, adolescents, prisoners, and health workers. We have supported the Ministry of Health in Malawi to develop, implement and evaluate integrated care and treatment models for HIV, tuberculosis and non-communicable diseases (NCDs) including hypertension, diabetes and cervical cancer.

A PEPFAR implementing partner since 2010, today Dignitas is an integral part of the Malawian national response to the HIV epidemic. In addition to our work in HIV and AIDS, Dignitas implements a broad range of other medical programming, research, and knowledge translation activities across the south east zone of Malawi, and nationally. With offices based in Zomba, an \$8M annual operating budget and a team of some 300 staff, Dignitas is a significant actor in the national effort to achieve the 90-90-90 goals.

### The Charge

We are looking for a leader for our team based in Zomba, Malawi, someone who can develop a strong vision for Dignitas' integrated medical, research and knowledge translation programs across

the south-east zone. We're seeking the person who can introduce us to new partners, and strengthen relationships with existing ones – the person who can serve as Dignitas' biggest advocate in the country.

**Develop the plan and the strategy.** Develop a shared blueprint to implement Dignitas' programs in Malawi and plan for future growth. Deliver on targets and create impact.

**Lead the team.** Provide leadership to our team of doctors, nurses, medical professionals, community workers, scientists, epidemiologists and operations staff. Using a collaborative management approach, make this team thrive. Ensure team members are valued and enable them to learn, grow, and thrive in their place of work. Train and guide staff to build their technical knowledge and operations management skills.

**Ensure excellence.** Dignitas has built a strong reputation for quality programs that integrate medical care, research and knowledge translation. Uphold that reputation through implementation of best practice and the highest quality in medical programming.

**Represent & Advocate.** Build and maintain strong relationships with partners, government agencies, and donors, such as USAID, UKAID, and Global Affairs Canada. Represent Dignitas at a national level in Malawi, ensuring our knowledge and expertise is at the table in both technical and political fora. Raise Dignitas' visibility at conferences and meetings and identify opportunities to showcase our work.

**Develop new programs.** Work with technical and business development staff to identify, track and coordinate responses to funding opportunities. Help develop corporate partnerships and other new opportunities for revenue.

**Provide senior leadership within Dignitas:** Bring your experience and skills to Dignitas to help us find solutions to the next wave of global health challenges.

## You

Your qualities, experience, and skills will enable you to excel at this role. You will ...

**Have educational credentials.** MPH, MBA, MD, MSc or equivalent degree in global health, development, business or international relations.

**Bring expertise.** You have at least five years of experience managing people, budgets and public health programs, including at least three years leading or as a deputy lead of a medium to large country program in Africa. You have at least three years of experience in health system strengthening and a solid knowledge of HIV and AIDS programming.

**Be a seasoned fundraiser.** You have experience identifying new business opportunities for health

and securing funds from donors like USAID, DfID, AusAid, UN, and The Global Fund.

**Have donor experience.** You have experience managing large USAID-funded global health projects.

**Be a collaborative leader.** You are able to inspire a shared vision for the staff. You are able to operationalize that vision, turning ideas and plans into action and results. You have the ability to bring your ideas and vision to shape the future direction of Dignitas as an institution.

**Be a connector.** You have experience working with Ministries of Health, health care facilities, and global health donors. You are able to identify new donors and partners for programs. You are able to spot trends and keep the Dignitas global headquarters informed about health trends and opportunities in Malawi.

## Want more information?

If we've piqued your interest and you'd like more information about this position, please go to our website for a full job description: <http://dignitasinternational.org/careers/>.

## Want to apply?

Please forward your cover letter with salary expectations (required) and resume to [jobs@dignitasinternational.org](mailto:jobs@dignitasinternational.org) with 'Malawi Country Director' in the subject line.

**Applications will be accepted until this position is filled.**

Dignitas sincerely thanks all those who apply, however only those considered for an interview will be contacted.